

# CBA Researched CMA Sales Summary 2nd Quarter Report (2023 vs 2022)

			2022	
	Totals by Month	# of Sales	Sales Volume (\$)	Total SF
	January	174	\$1,592,738,785	7,887,743
1st Qtr	February	151	\$2,326,530,651	10,419,596
	March	173	\$1,134,616,212	8,776,217
	1st Qtr Totals	498	\$5,053,885,648	27,083,556
	April	197	\$1,633,044,684	35,054,296
2nd Qtr	May	181	\$2,041,030,683	15,570,822
	June	174	\$1,221,800,953	22,663,517
	2nd Qtr Totals	552	\$4,895,876,320	73,288,635
	<b>Grand Totals</b>	1050	\$9,949,761,968	100,372,191

	2023	
# of Sales	Sales Volume (\$)	Total SF
146	\$540,275,191	9,569,665
94	\$319,817,201	5,093,069
132	\$626,363,540	4,293,815
372	\$1,486,455,932	18,956,549
109	\$284,068,155	4,034,745
148	\$518,495,693	11,530,911
149	\$869,057,433	10,017,994
406	\$1,671,621,281	25,583,650
778	\$3,158,077,213	44,540,199

2023 vs 2022 Change					
# of Sales	% Chg	Sales Volume (\$)	% Chg	Total SF	
-28	-16.1%	(\$1,052,463,594)	-66.1%	1,681,922	
-57	-37.7%	(\$2,006,713,450)	-86.3%	(5,326,527)	
-41	-23.7%	(\$508,252,672)	-44.8%	(4,482,402)	
-126	-25.3%	(\$3,567,429,716)	-70.6%	(8,127,007)	
-88	-44.7%	(\$1,348,976,529)	-82.6%	(31,019,551)	
-33	-18.2%	(\$1,522,534,990)	-74.6%	(4,039,911)	
-25	-14.4%	(\$352,743,520)	-28.9%	(12,645,523)	
-146	-26.4%	(\$3,224,255,039)	-65.9%	(47,704,985)	
-272	-25.9%	(\$6,791,684,755)	-68.3%	(55,831,992)	

	Totals by County	# of Sales	Sales Volume (\$)	Total SF
	King	220	\$3,792,619,845	14,536,202
	Snohomish	64	\$440,947,925	2,106,749
1 -+ 0 +	Pierce	103	\$492,778,539	8,974,134
1st Qtr	Spokane	59	\$168,843,305	695,384
	Kitsap	21	\$34,313,658	174,286
	Thurston	31	\$124,382,376	596,801
	1st Qtr Totals	498	\$5,053,885,648	27,083,556
	King	250	\$3,418,551,042	13,630,453
	Snohomish	108	\$808,797,185	29,968,444
2 m d O+m	Pierce	105	\$434,785,018	21,490,937
2nd Qtr	Spokane	39	\$95,161,139	4,006,043
	Kitsap	26	\$82,522,000	1,377,976
	Thurston	24	\$56,059,936	2,814,782
	2nd Qtr Totals	552	\$4,895,876,320	73,288,635
	Grand Totals	1050	\$9,949,761,968	100,372,191

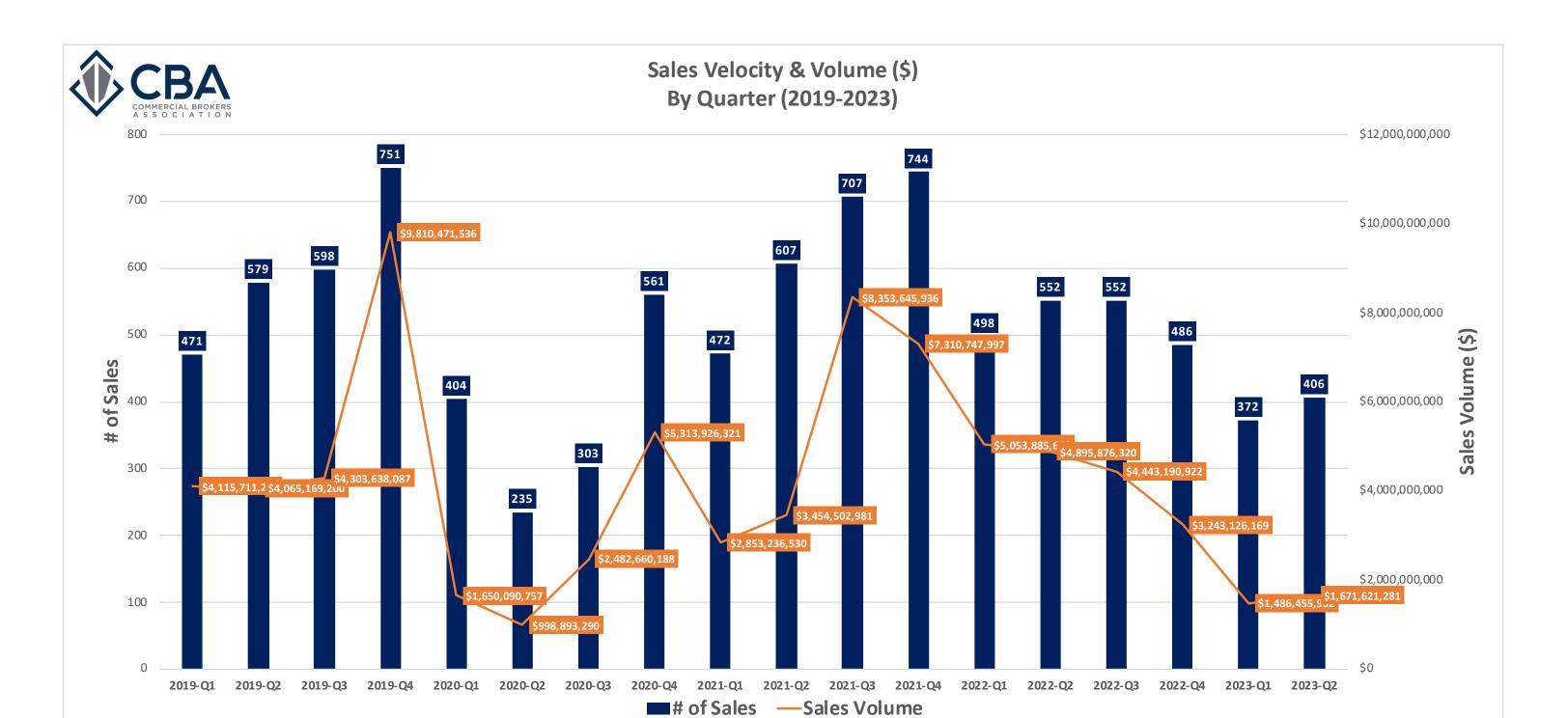
# of Sales	Sales Volume (\$)	Total SF
144	\$829,688,406	5,601,724
66	\$283,223,799	6,471,595
78	\$164,659,192	5,131,830
51	\$154,192,835	887,422
16	\$38,270,000	746,325
17	\$16,421,700	117,653
372	\$1,486,455,932	18,956,549
142	\$777,440,401	4,835,046
74	\$260,023,440	6,994,422
83	\$337,640,403	9,777,566
51	\$93,502,241	842,091
28	\$29,717,000	452,071
28	\$173,297,796	2,682,454
406	\$1,671,621,281	25,583,650
778	\$3,158,077,213	44,540,199
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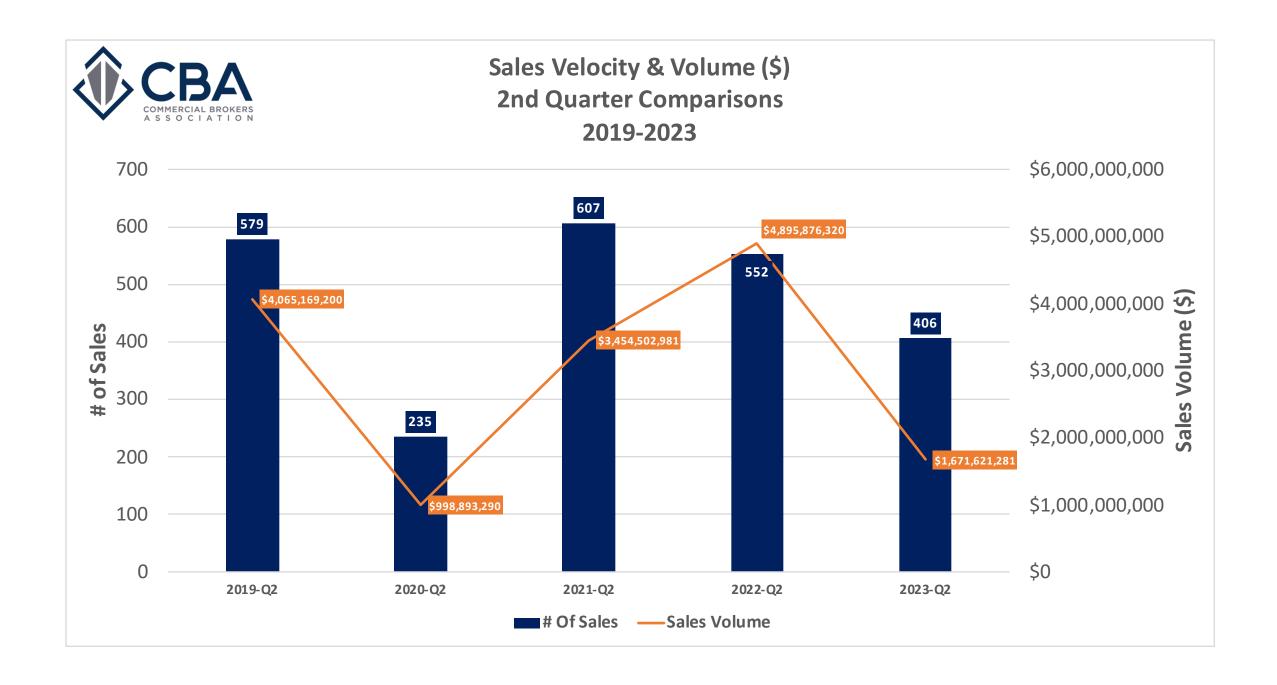
# of Sales	% Chg	Sales Volume (\$)	% Chg	Total SF
-76	-34.5%	(\$2,962,931,439)	-78.1%	(8,934,478)
2	3.1%	(\$157,724,126)	-35.8%	4,364,846
-25	-24.3%	(\$328,119,347)	-66.6%	(3,842,304)
-8	-13.6%	(\$14,650,470)	-8.7%	192,038
-5	-23.8%	\$3,956,342	11.5%	572,039
-14	-45.2%	(\$107,960,676)	-86.8%	(479,148)
-126	-25.3%	(\$3,567,429,716)	-70.6%	(8,127,007)
-108	-43.2%	(\$2,641,110,641)	-77.3%	(8,795,407)
-34	-31.5%	(\$548,773,745)	-67.9%	(22,974,022)
-22	-21.0%	(\$97,144,615)	-22.3%	(11,713,371)
12	30.8%	(\$1,658,898)	-1.7%	(3,163,952)
2	7.7%	(\$52,805,000)	-64.0%	(925,905)
4	16.7%	\$117,237,860	209.1%	(132,328)
-146	-26.4%	(\$3,224,255,039)	-65.9%	(47,704,985)
-272	-25.9%	(\$6,791,684,755)	-68.3%	(55,831,992)

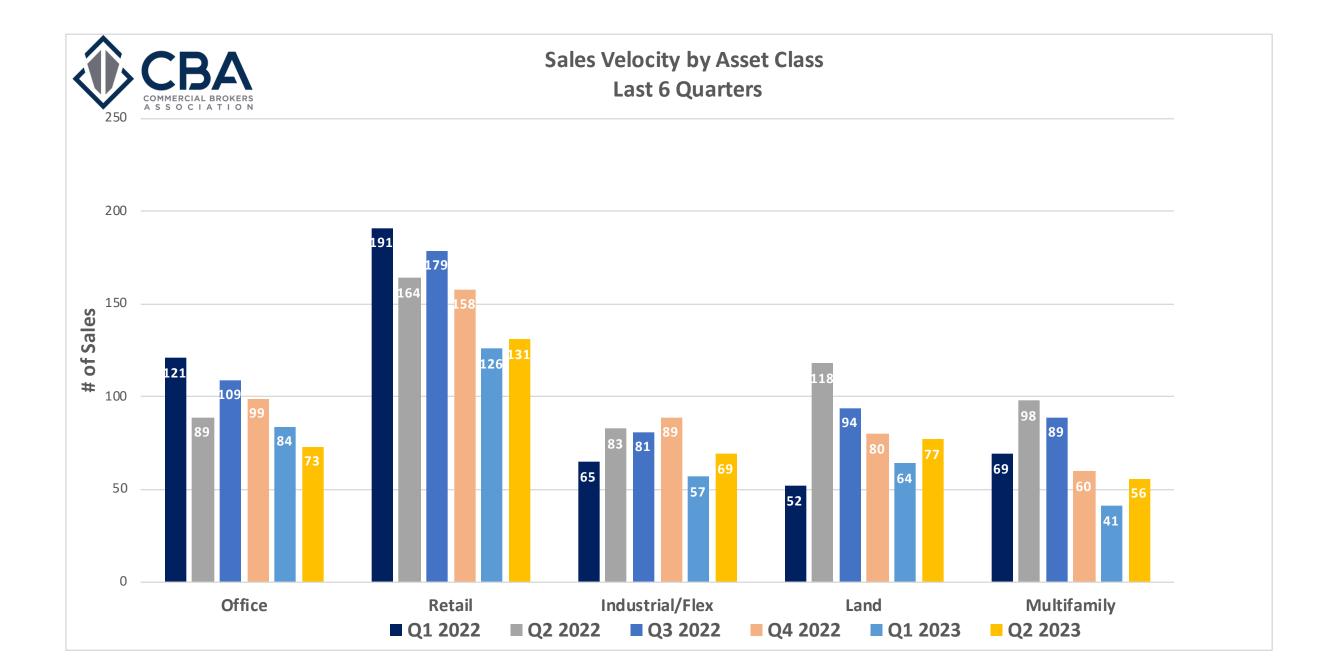
	Totals by Asset Class	# of Sales	Sales Volume (\$)	Total SF
	Office	121	\$1,678,689,931	3,655,359
	Retail	191	\$613,781,064	1,894,783
1st Qtr	Industrial/Flex	65	\$836,686,533	3,134,083
	Land	52	\$437,416,670	15,406,301
	Multifamily	69	\$1,487,311,450	2,993,030
	1st Qtr Totals	498	\$5,053,885,648	27,083,556
	Office	89	\$1,223,634,067	1,918,199
	Retail	164	\$664,134,535	2,581,496
2nd Qtr	Industrial/Flex	83	\$672,233,899	3,563,083
	Land	118	\$652,118,402	61,145,171
	Multifamily	98	\$1,683,755,417	4,080,686
	2nd Qtr Totals	552	\$4,895,876,320	73,288,635
	Grand Totals	1050	\$9,949,761,968	100,372,191

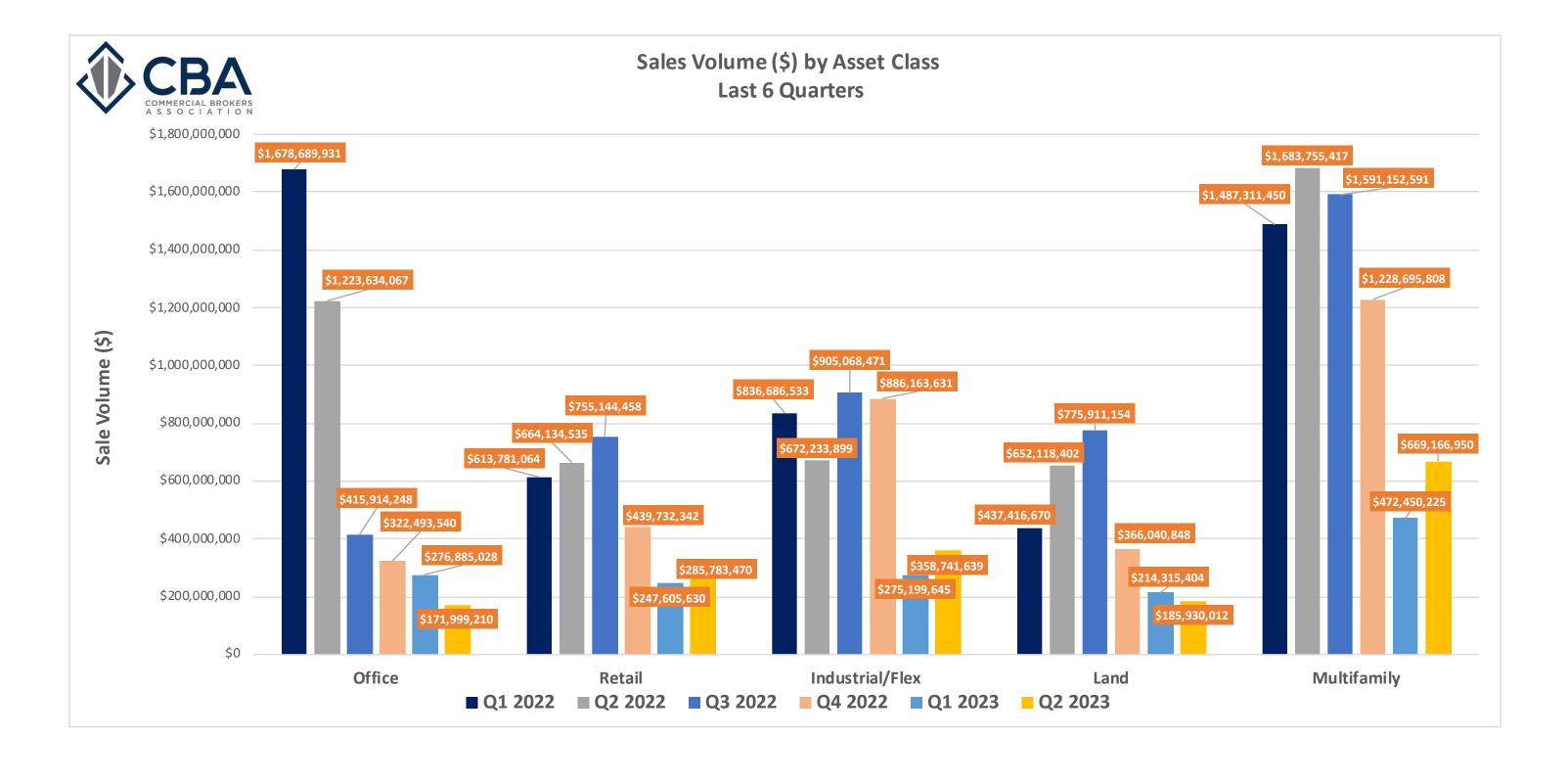
# of Sales	Sales Volume (\$)	Total SF
84	\$276,885,028	1,154,661
126	\$247,605,630	998,304
57	\$275,199,645	1,277,524
64	\$214,315,404	14,388,305
41	\$472,450,225	1,137,755
372	\$1,486,455,932	18,956,549
73	\$171,999,210	764,708
131	\$285,783,470	917,082
69	\$358,741,639	2,085,007
77	\$185,930,012	19,940,026
56	\$669,166,950	1,876,827
406	\$1,671,621,281	25,583,650
778	\$3,158,077,213	44,540,199
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# of Sales	% Chg	Sales Volume (\$)	% Chg	Total SF
-37	-30.6%	(\$1,401,804,903)	-83.5%	(2,500,698)
-65	-34.0%	(\$366,175,434)	-59.7%	(896,479)
-8	-12.3%	(\$561,486,888)	-67.1%	(1,856,559)
12	23.1%	(\$223,101,266)	-51.0%	(1,017,996)
-28	-40.6%	(\$1,014,861,225)	-68.2%	(1,855,275)
-126	-25.3%	(\$3,567,429,716)	-70.6%	(8,127,007)
-16	-18.0%	(\$1,051,634,857)	-85.9%	(1,153,491)
-33	-20.1%	(\$378,351,065)	-57.0%	(1,664,414)
-14	-16.9%	(\$313,492,260)	-46.6%	(1,478,076)
-41	-34.7%	(\$466,188,390)	-71.5%	(41,205,145)
-42	-42.9%	(\$1,014,588,467)	-60.3%	(2,203,859)
-146	-26.4%	(\$3,224,255,039)	-65.9%	(47,704,985)
-272	74.1%	(\$6,791,684,755)	-68.3%	(55,831,992)











## CBA Researched CMA Sales Comparison by Asset Class and County: January 2023 vs January 2022

ASSOCIATION		January 2022	
Asset Class	# of Sales	Sales Volume (\$)	Total SF
Office			
King County	13	\$455,030,000	945,982
Snohomish County	5	\$104,600,000	355,397
Pierce County	10	\$10,413,999	79,785
Spokane County	9	\$32,597,657	169,221
Kitsap County	2	\$2,130,000	18,754
Thurston County	6	\$31,712,000	138,224
Totals:	45	\$636,483,656	1,707,363
Notable Sales:		Second & Seneca Bld	g, Seattle: \$320.2m
Retail			
King County	20	\$58,170,541	130,521
Snohomish County	5	\$9,170,000	15,222
Pierce County	11	\$31,785,750	97,296
Spokane County	16	\$37,813,499	141,482
Kitsap County	4	\$1,950,000	13,112
Thurston County	4	\$4,748,500	20,391
Totals:	60	\$143,638,290	418,024
Industrial/High Tech Flex			
King County	13	\$101,328,840	394,811
Snohomish County	2	\$6,300,000	32,901
Pierce County	5	\$12,670,000	67,232
Spokane County	3	\$2,339,999	15,280
Kitsap County	0	\$0	0
Thurston County	1	\$900,000	7,250
Totals:	24	\$123,538,839	517,474
Land			
King County	9	\$140,618,000	942,638
Snohomish County	3	\$27,550,000	799,762
Pierce County	4	\$30,990,000	2,471,159
Spokane County	1	\$400,000	26,136
Kitsap County	0	\$0	0
Thurston County	0	\$0	0
Totals:	17	\$199,558,000	4,239,695
Multifamily			
King County	26	\$485,110,000	988,773
Snohomish County	1	\$2,250,000	9,604
Pierce County	1	\$2,160,000	6,810
Totals:	28	\$489,520,000	1,005,187
Notable Sales:			n, Redmond: \$173m
			ll, Seattle: \$106.5m
Grand Totals:	174	\$1,592,738,785	7,887,743

County Totals:	# of Sales	Sales Volume (\$)	Total SF
King	81	\$1,240,257,381	3,402,725
Snohomish	16	\$149,870,000	1,212,886
Pierce	31	\$88,019,749	2,722,282
Spokane	29	\$73,151,155	352,119
Kitsap	6	\$4,080,000	31,866
Thurston	11	\$37,360,500	165,865
<b>Grand Totals</b>	174	\$1,592,738,785	7,887,743

	January 2023	
# of Sales	Sales Volume (\$)	Total SF
13	\$38,580,999	154,772
4	\$5,851,000	12,886
3	\$3,945,000	17,733
5	\$5,168,000	20,294
1	\$800,000	8,000
3	\$1,095,000	3,481
29	\$55,439,999	217,166
12	\$25,603,913	61,940
5	\$12,130,000	43,887
13	\$48,565,500	179,203
8	\$6,060,000	58,258
2	\$5,650,000	28,881
2	\$2,848,000	25,100
42	\$100,857,413	397,269
		·
12	\$78,577,821	196,701
4	\$26,290,000	89,992
4	\$6,300,000	55,452
7	\$7,080,000	65,712
1	\$572,500	4,000
2	\$994,880	21,220
30	\$119,815,201	433,077
		·
15	\$54,375,000	2,029,461
7	\$54,811,279	4,477,097
6	\$6,759,799	1,555,092
0	\$0	0
0	\$0	0
0	\$0	0
28	\$115,946,078	8,061,650
10	\$87,095,000	225,676
4	\$40,631,500	139,352
3	\$20,490,000	95,475
17	\$148,216,500	460,503
146	\$540,275,191	9,569,665

Sales Volume (\$)	Total SF
\$284,232,733	2,668,550
\$139,713,779	4,763,214
\$86,060,299	1,902,955
\$18,308,000	144,264
\$7,022,500	40,881
\$4,937,880	49,801
\$540,275,191	9,569,665
	\$284,232,733 \$139,713,779 \$86,060,299 \$18,308,000 \$7,022,500 \$4,937,880

Change (Jan 2023 vs Jan 2022)				
# of Sales	%Chg	Sales Volume (\$)	%Chg	Total SF
0	0.0%	(\$416,449,001)	-91.5%	(791,210)
-1	-20.0%	(\$98,749,000)	-94.4%	(342,511)
-7	-70.0%	(\$6,468,999)	-62.1%	(62,052)
-4	-44.4%	(\$27,429,657)	-84.1%	(148,927)
-1	-50.0%	(\$1,330,000)	-62.4%	(10,754)
-3	-50.0%	(\$30,617,000)	-96.5%	(134,743)
-16	-35.6%	(\$581,043,657)	-91.3%	(1,490,197)
-8	-40.0%	(\$32,566,628)	-56.0%	(68,581)
0	0.0%	\$2,960,000	32.3%	28,665
2	18.2%	\$16,779,750	52.8%	81,907
-8	-50.0%	(\$31,753,499)	-84.0%	(83,224)
-2	-50.0%	\$3,700,000	189.7%	15,769
-2	-50.0%	(\$1,900,500)	-40.0%	4,709
-18	-30.0%	(\$42,780,877)	-29.8%	(20,755)
-1	-7.7%	(\$22,751,019)	-22.5%	(198,110)
2	100.0%	\$19,990,000	317.3%	57,091
-1	-20.0%	(\$6,370,000)	-50.3%	(11,780)
4	133.3%	\$4,740,001	202.6%	50,432
1	N/A	\$572,500	N/A	4,000
1	100.0%	\$94,880	10.5%	13,970
6	25.0%	(\$3,723,638)	-3.0%	(84,397)
	66 = 64	(400.040.000)	64.004	4 000 000
6	66.7%	(\$86,243,000)	-61.3%	1,086,823
4	133.3%	\$27,261,279	99.0%	3,677,335
2	50.0%	(\$24,230,201)	-78.2%	(916,067)
-1	-100.0%	(\$400,000)	-100.0%	(26,136)
0	0.0%	\$0 \$0	0.0%	-
11	0.0% <b>64.7%</b>		0.0%	2 021 055
- 11	64.7%	(\$83,611,922)	-41.9%	3,821,955
-16	-61.5%	(\$398,015,000)	-82.0%	(763,097)
3	300.0%	\$38,381,500	1705.8%	129,748
2	200.0%	\$18,330,000	848.6%	88,665
-11	- <b>39.3%</b>	(\$341,303,500)	- <b>69.7%</b>	(544,684)
-11	-33.370	(7371,303,300)	-05.776	(344,004)
-28	-16.1%	(\$1,052,463,594)	-66.1%	1,681,922

# of Sales	% Chg	Sales Volume (\$)	% Chg	Total SF
-19	-23.5%	(\$956,024,648)	-77.1%	(734,175)
8	50.0%	(\$10,156,221)	-6.8%	3,550,328
-2	-6.5%	(\$1,959,450)	-2.2%	(819,327)
-9	-31.0%	(\$54,843,155)	-75.0%	(207,855)
-2	N/A	\$2,942,500	N/A	9,015
-4	-36.4%	(\$32,422,620)	-86.8%	(116,064)
-28	-16.1%	(\$1,052,463,594)	-66.1%	1,681,922

#### CBA COMMERCIAL BROKERS

## CBA Researched CMA Sales Comparison by Asset Class and County: February 2023 vs February 2022

COMMERCIAL BROKERS A S S O C I A T I O N		February 2022	
Asset Class	# of Sales	Sales Volume (\$)	Total SF
Office			
King County	12	\$833,862,534	1,162,872
Snohomish County	8	\$10,995,000	35,654
Pierce County	6	\$3,681,950	51,174
Spokane County	3	\$3,845,000	14,589
Kitsap County	0	\$0	0
Thurston County	1	\$685,000	2,872
Totals:	30	\$853,069,484	1,267,161
Notable Sales:		Lakefront Blocks, Se	
		609 Fairview Ave N, Se	eattle: \$420.5m
Retail		,,,,,	
King County	21	\$154,375,000	596,460
Snohomish County	12	\$31,940,000	65,411
Pierce County	13	\$38,029,500	94,318
Spokane County	5	\$58,458,500	160,924
Kitsap County	5	\$9,930,000	24,022
Thurston County	3	\$9,410,000	32,775
Totals:	59	\$302,143,000	973,910
Industrial/High Tech Flex		, , , , , , , , , , , , , , , , , , , ,	
King County	10	\$64,633,000	211,971
Snohomish County	2	\$15,915,475	116,164
Pierce County	4	\$165,189,549	861,103
Spokane County	0	\$0	0
Kitsap County	2	\$4,995,000	36,748
Thurston County	2	\$11,623,000	13,090
Totals:	20	\$262,356,024	1,239,076
Notable Sales:	DuPoi	nt Corp Park - Bldg B, Du	uPont: \$155.1m
Land			
King County	10	\$47,760,000	4,596,887
Snohomish County	0	\$0	0
Pierce County	8	\$17,892,143	781,031
Spokane County	0	\$0	0
Kitsap County	0	\$0	0
Thurston County	0	\$0	0
Totals:	18	\$65,652,143	5,377,918
Multifamily			
King County	20	\$769,900,000	1,366,962
Snohomish County	2	\$63,735,000	160,017
Pierce County	2	\$9,675,000	34,552
Totals:	24	\$843,310,000	1,561,531
Notable Sales:		Arras, B	ellevue: \$175m
		Central Fla	ts, Kent: \$149m
		West Edge,	Seattle: \$293m
Grand Totals:	151	\$2,326,530,651	10,419,596

	February 2023	
# of Sales	Sales Volume (\$)	Total SF
3	\$37,720,000	123,090
3	\$3,741,000	16,356
5	\$4,200,300	15,144
4	\$14,900,000	136,156
1	\$2,085,000	25,740
3	\$3,195,000	28,869
19	\$65,841,300	345,355
13	\$19,394,229	35,428
5	\$7,190,000	30,105
14	\$17,008,966	56,523
3	\$11,170,854	72,810
3	\$2,150,000	22,173
0	. \$0	0
38	\$56,914,049	217,039
	4	
3	\$11,645,000	37,089
0	\$0	0
0	\$0	0
3	\$1,442,500	13,222
2	\$13,877,500	71,739
0	\$0	122.050
8	\$26,965,000	122,050
4	\$4,155,000	659,934
5	\$8,125,000	626,393
8	\$14,352,127	2,853,180
0	\$14,332,127	2,033,100
0	\$0	0
0	\$0	0
17	\$26,632,127	4,139,507
	Q20,0 <b>02</b> ,12,	4,133,307
10	\$140,152,225	255,914
2	\$3,312,500	13,204
0	\$0	0
12	\$143,464,725	269,118
	Modera Broadway	
94	\$319,817,201	5,093,069
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		ge (Feb 2023 vs Fe	<del>~</del>	
# of Sales	%Chg	Sales Volume (\$)	%Chg	Total SF
-9	-75.0%	(\$796,142,534)	-95.5%	(1,039,782)
-5	-62.5%	(\$7,254,000)	-66.0%	(19,298)
-1	-16.7%	\$518,350	14.1%	(36,030)
1	33.3%	\$11,055,000	287.5%	121,567
1	N/A	\$2,085,000	N/A	25,740
2	N/A	\$2,510,000	N/A	25,997
-11	-36.7%	(\$787,228,184)	-92.3%	(921,806)
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-8	-38.1%	(\$134,980,771)	-87.4%	(561,032)
-7	-58.3%	(\$24,750,000)	-77.5%	(35,306)
1	7.7%	(\$21,020,534)	-55.3%	(37,795)
-2	-40.0%	(\$47,287,646)	-80.9%	(88,114)
-2	-40.0%	(\$7,780,000)	-78.3%	(1,849)
-3	-100.0%		-100.0%	
		(\$9,410,000)		(32,775)
-21	-35.6%	(\$245,228,951)	-81.2%	(756,871)
7	70.00/	/¢[2,000,000)	02.00/	(174.002)
-7	-70.0%	(\$52,988,000)	-82.0%	(174,882)
-2	-100.0%	(\$15,915,475)	-100.0%	(116,164)
-4	-100.0%	(\$165,189,549)	-100.0%	(861,103)
3	N/A	\$1,442,500	N/A	13,222
0	0.0%	\$8,882,500	177.8%	34,991
-2	-100.0%	(\$11,623,000)	-100.0%	(13,090)
-12	-60.0%	(\$235,391,024)	-89.7%	(1,117,026)
-6	-60.0%	(\$43,605,000)	-91.3%	(3,936,953)
5	N/A	\$8,125,000	N/A	626,393
0	0.0%	(\$3,540,016)	-19.8%	2,072,149
0	N/A	\$0	N/A	-
0	N/A	\$0	N/A	-
0	N/A	\$0	N/A	-
-1	-5.6%	(\$39,020,016)	-59.4%	(1,238,411)
-10	-50.0%	(\$629,747,775)	-81.8%	(1,111,048)
0	0.0%	(\$60,422,500)	-94.8%	(146,813)
-2	-100.0%	(\$9,675,000)	-100.0%	(34,552)
-12	-50.0%	(\$699,845,275)	-83.0%	(1,292,413)
-57	-37.7%	(\$2,006,713,450)	-86.3%	(5,326,527)
				, , , ,

<b>County Totals:</b>	# of Sales	Sales Volume (\$)	Total SF
King	73	\$1,870,530,534	7,935,152
Snohomish	24	\$122,585,475	377,246
Pierce	33	\$234,468,142	1,822,178
Spokane	8	\$62,303,500	175,513
Kitsap	7	\$14,925,000	60,770
Thurston	6	\$21,718,000	48,737
Grand Totals	151	\$2,326,530,651	10,419,596

# of Sales	Sales Volume (\$)	Total SF
33	\$213,066,454	1,111,455
15	\$22,368,500	686,058
27	\$35,561,393	2,924,847
10	\$27,513,354	222,188
6	\$18,112,500	119,652
3	\$3,195,000	28,869
94	\$319,817,201	5,093,069

# of Sales	% Chg	Sales Volume (\$)	% Chg	Total SF
-40	-54.8%	(\$1,657,464,080)	-88.6%	(6,823,697)
-9	-37.5%	(\$100,216,975)	-81.8%	308,812
-6	-18.2%	(\$198,906,749)	-84.8%	1,102,669
2	25.0%	(\$34,790,146)	-55.8%	46,675
-1	-14.3%	\$3,187,500	21.4%	58,882
-3	-50.0%	(\$18,523,000)	-85.3%	(19,868)
-57	-37.7%	(\$2,006,713,450)	-86.3%	(5,326,527)

### CBA COMMERCIAL BROKERS

## CBA Researched CMA Sales Comparison by Asset Class and County: March 2023 vs March 2022

		March 2022	
Asset Class	# of Sales	Sales Volume (\$)	Total SF
Office			
King County	18	\$146,289,230	453,653
Snohomish County	9	\$13,700,000	43,924
Pierce County	7	\$13,617,842	92,278
Spokane County	6	\$4,115,000	27,622
Kitsap County	2	\$4,630,000	42,732
Thurston County	4	\$6,784,719	20,626
Totals:	46	\$189,136,791	680,835
Retail			
King County	22	\$42,744,000	96,150
Snohomish County	6	\$8,485,000	15,295
Pierce County	17	\$65,559,678	156,146
Spokane County	14	\$28,613,000	128,902
Kitsap County	6	\$10,678,658	38,918
Thurston County	7	\$11,919,438	67,438
Totals:	72	\$167,999,774	<b>502,849</b>
Industrial/High Tech Flex			
King County	11	\$373,256,020	925,316
Snohomish County	4	\$20,230,000	85,214
Pierce County	2	\$10,645,000	94,746
Spokane County	2	\$660,650	11,228
Kitsap County	0	\$0	0
Thurston County	2	\$46,000,000	261,029
Totals:	21	\$450,791,670	1,377,533
Notable Sales:		Vigor Shipyard	, Seattle: \$180.6m
Land			
King County	5	\$91,961,680	1,648,310
Snohomish County	2	\$4,232,000	54,014
Pierce County	9	\$75,413,128	4,053,258
Spokane County	0	\$0	0
Kitsap County	0	\$0	0
Thurston County	1	\$599,719	33,106
Totals:	17	\$172,206,527	5,788,688
Multifamily			
King County	10	\$27,581,000	74,896
Snohomish County	3	\$121,845,450	318,170
Pierce County	4	\$5,055,000	33,246
Totals:	17	\$154,481,450	426,312
Notable Sales		Huntington Park	, Everett: \$118.8m
Grand Totals:	173	\$1,134,616,212	8,776,217

<b>County Totals:</b>	# of Sales	Sales Volume (\$)	Total SF
King	66	\$681,831,930	3,198,325
Snohomish	24	\$168,492,450	516,617
Pierce	39	\$170,290,648	4,429,674
Spokane	22	\$33,388,650	167,752
Kitsap	8	\$15,308,658	81,650
Thurston	14	\$65,303,876	382,199
<b>Grand Totals</b>	173	\$1,134,616,212	8,776,217

	March 2023	
# of Sales	Sales Volume (\$)	Total SF
11	\$26,767,500	96,825
7	\$23,031,020	75,463
7	\$12,350,000	36,547
9	\$91,732,737	377,714
0	\$0	0
2	\$1,722,472	5,591
36	\$155,603,729	592,140
15	\$36,441,520	82,116
6	\$12,555,000	65,873
10	\$15,177,500	52,816
8	\$9,438,744	79,286
4	\$10,975,000	79,537
3	\$5,246,404	24,368
46	\$89,834,168	383,996
5	\$74,225,000	313,808
6	\$37,324,500	282,875
1	\$6,500,000	40,000
4	\$7,200,000	63,970
1	\$1,850,000	12,720
2	\$1,319,944	9,024
19	\$128,419,444	722,397
9	\$57,886,199	1,065,042
6	\$11,181,000	494,406
3	\$2,360,000	134,165
0	\$0	0
1	\$310,000	493,535
0	\$0	0
19	\$71,737,199	2,187,148
9	\$137,069,000	263,928
2	\$37,050,000	103,706
1	\$6,650,000	40,500
12	\$180,769,000	408,134
132	\$626,363,540	4,293,815

# of Sales	Sales Volume (\$)	Total SF
49	\$332,389,219	1,821,719
27	\$121,141,520	1,022,323
22	\$43,037,500	304,028
21	\$108,371,481	520,970
6	\$13,135,000	585,792
7	\$8,288,820	38,983
132	\$626,363,540	4,293,815

# of Sales %Chg  -7 -38.9% -2 -22.2% 0 0.0% 3 50.0% -2 -100.0% -2 -50.0% -10 -21.7%  -7 -31.8% 0 0.0%	\$\text{\$\subseteq} (\\$119,521,730) \\ \\$9,331,020 \\ \(\\$1,267,842\) \\ \\$87,617,737 \\ \(\\$4,630,000\) \\ \(\\$5,062,247\) \\ \(\\$33,533,062\) \\ \(\\$4,070,000 \\ \\$5,002,480\) \\ \\$4,070,000 \\ \(\\$5,032,480\) \\ \\$4,070,000 \\ \\$5,032,173\)	-81.7% 68.1% -9.3% 2129.2% -100.0% -74.6% -17.7%	(356,828) 31,539 (55,731) 350,092 (42,732) (15,035) (88,695)
-2 -22.2% 0 0.0% 3 50.0% -2 -100.0% -2 -50.0% -10 -21.7%	\$9,331,020 (\$1,267,842) \$87,617,737 (\$4,630,000) (\$5,062,247) <b>(\$33,533,062)</b> (\$6,302,480) \$4,070,000	68.1% -9.3% 2129.2% -100.0% -74.6% -17.7%	31,539 (55,731) 350,092 (42,732) (15,035) (88,695)
-2 -22.2% 0 0.0% 3 50.0% -2 -100.0% -2 -50.0% -10 -21.7%	\$9,331,020 (\$1,267,842) \$87,617,737 (\$4,630,000) (\$5,062,247) <b>(\$33,533,062)</b> (\$6,302,480) \$4,070,000	68.1% -9.3% 2129.2% -100.0% -74.6% -17.7%	31,539 (55,731) 350,092 (42,732) (15,035) (88,695)
0 0.0% 3 50.0% -2 -100.0% -2 -50.0% -10 -21.7%	(\$1,267,842) \$87,617,737 (\$4,630,000) (\$5,062,247) <b>(\$33,533,062)</b> (\$6,302,480) \$4,070,000	-9.3% 2129.2% -100.0% -74.6% -17.7%	(55,731) 350,092 (42,732) (15,035) (88,695)
3 50.0% -2 -100.0% -2 -50.0% -10 -21.7% -7 -31.8%	\$87,617,737 (\$4,630,000) (\$5,062,247) (\$33,533,062) (\$6,302,480) \$4,070,000	2129.2% -100.0% -74.6% -17.7%	350,092 (42,732) (15,035) (88,695)
-2 -100.0% -2 -50.0% -10 -21.7% -7 -31.8%	(\$4,630,000) (\$5,062,247) (\$33,533,062) (\$6,302,480) \$4,070,000	-100.0% -74.6% <b>-17.7%</b> -14.7%	(42,732) (15,035) <b>(88,695)</b>
-2 -50.0% -10 -21.7% -7 -31.8%	(\$5,062,247) (\$33,533,062) (\$6,302,480) \$4,070,000	-74.6% - <b>17.7%</b> -14.7%	(15,035) ( <b>88,695</b> )
- <b>10</b> - <b>21.7%</b> -7 -31.8%	(\$33,533,062) (\$6,302,480) \$4,070,000	<b>-17.7%</b> -14.7%	(88,695)
-7 -31.8%	(\$6,302,480) \$4,070,000	-14.7%	
	\$4,070,000		(14 034)
	\$4,070,000		(14 034)
0 0.0%	. , ,		(+-,007)
	(CEO 202 170)	48.0%	50,578
-7 -41.2%	(\$50,382,178)	-76.8%	(103,330)
-6 -42.9%	(\$19,174,256)	-67.0%	(49,616)
-2 -33.3%	\$296,342	2.8%	40,619
-4 -57.1%	(\$6,673,034)	-56.0%	(43,070)
-26 -36.1%	(\$78,165,606)	-46.5%	(118,853)
-6 -54.5%	(\$299,031,020)	-80.1%	(611,508)
2 50.0%	\$17,094,500	84.5%	197,661
-1 -50.0%	(\$4,145,000)	-38.9%	(54,746)
2 100.0%	\$6,539,350	989.8%	52,742
1 N/A	\$1,850,000	N/A	12,720
0 0.0%	(\$44,680,056)	-97.1%	(252,005)
-2 -9.5%	(\$322,372,226)	-71.5%	(655,136)
4 80.0%	(\$34,075,481)	-37.1%	(583,268)
4 200.0%	\$6,949,000	164.2%	440,392
-6 -66.7%	(\$73,053,128)	-96.9%	(3,919,093)
0 0.0%	\$0	0.0%	-
1 N/A	\$310,000	N/A	493,535
-1 -100.0%	(\$599,719)	-100.0%	(33,106)
2 11.8%	(\$100,469,328)	-58.3%	(3,601,540)
-1 -10.0%	\$109,488,000	397.0%	189,032
-1 -33.3%	(\$84,795,450)	-69.6%	(214,464)
-3 -75.0%	\$1,595,000	31.6%	7,254
-5 -29.4%	\$26,287,550	17.0%	(18,178)
-41 -23.7%	(\$508,252,672)	-44.8%	(4,482,402)

# of Sales	% Chg	Sales Volume (\$)	% Chg	Total SF
-17	-25.8%	(\$349,442,711)	-51.3%	(1,376,606)
3	12.5%	(\$47,350,930)	-28.1%	505,706
-17	-43.6%	(\$127,253,148)	-74.7%	(4,125,646)
-1	-4.5%	\$74,982,831	224.6%	353,218
-2	-25.0%	(\$2,173,658)	-14.2%	504,142
-7	-50.0%	(\$57,015,056)	-87.3%	(343,216)
-41	-23.7%	(\$508,252,672)	-44.8%	(4,482,402)

#### CBA COMMERCIAL BROKERS

## CBA Researched CMA Sales Comparison by Asset Class and County: April 2023 vs April 2022

COMMERCIAL BROKERS A S S O C I A T I O N		April 2022	
Asset Class	# of Sales	Sales Volume (\$)	Total SF
Office			
King County	8	\$168,698,500	243,099
Snohomish County	7	\$10,796,680	38,303
Pierce County	7	\$12,235,000	54,310
Spokane County	4	\$3,069,278	16,449
Kitsap County	2	\$11,800,000	37,199
Thurston County	4	\$2,939,719	20,310
Totals:	32	\$209,539,177	409,670
Retail			
King County	18	\$114,311,174	456,726
Snohomish County	9	\$40,749,000	301,816
Pierce County	7	\$14,000,000	44,643
Spokane County	7	\$19,068,737	75,023
Kitsap County	3	\$33,150,000	132,394
Thurston County	5	\$22,134,576	80,326
Totals:	49	\$243,413,487	1,090,928
Industrial/High Tech Flex			
King County	18	\$183,314,876	615,239
Snohomish County	8	\$59,430,136	272,522
Pierce County	8	\$35,137,515	218,218
Spokane County	2	\$3,295,000	26,800
Kitsap County	0	\$0	0
Thurston County	1	\$900,000	3,708
Totals:	37	\$282,077,527	1,136,487
Land			
King County	21	\$268,537,300	4,023,637
Snohomish County	6	\$12,734,124	6,718,694
Pierce County	16	\$50,337,871	17,088,588
Spokane County	1	\$515,000	227,383
Kitsap County	2	\$3,000,000	999,266
Thurston County	1	\$681,981	1,655,280
Totals:	47	\$335,806,276	30,712,848
	23	301 8th Ave Dev Site, Sea	attle: \$126.75m
Multifamily			
King County	17	\$274,657,000	818,850
Snohomish County	7	\$132,515,767	353,781
Pierce County	8	\$155,035,450	531,732
Totals:	32	\$562,208,217	1,704,363
Notable Sales:		Alcove at Seahurst, Bu	
	407	64 633 044 604	25 254 206
Grand Totals:	197	\$1,633,044,684	35,054,296

<b>County Totals:</b>	# of Sales	Sales Volume (\$)	Total SF
King	82	\$1,009,518,850	6,157,551
Snohomish	37	\$256,225,707	7,685,116
Pierce	46	\$266,745,836	17,937,491
Spokane	14	\$25,948,015	345,655
Kitsap	7	\$47,950,000	1,168,859
Thurston	11	\$26,656,276	1,759,624
Grand Totals	197	\$1,633,044,684	35,054,296

	April 2023	
# of Sales	Sales Volume (\$)	Total SF
7	\$14,185,000	27,276
3	\$9,735,000	62,346
4	\$2,050,000	10,595
4	\$7,230,000	35,498
3	\$1,220,000	18,533
1	\$475,000	2,188
22	\$34,895,000	156,436
8	\$14,570,000	34,833
4	\$5,875,000	15,895
5	\$3,855,000	15,602
7	\$5,138,300	29,538
4	\$2,530,000	16,791
4	\$5,943,000	11,449
32	\$37,911,300	124,108
5	\$15,975,000	78,458
6	\$8,710,000	112,992
1	\$2,500,000	1
2	\$2,083,799	13,856
4	\$10,360,000	52,537
4	\$13,311,429	104,058
22	\$52,940,228	361,902
9	\$27,250,000	595,465
7	\$10,412,000	1,846,944
2	\$5,230,677	102,802
1	\$925,000	45,302
0	\$0	0
2	\$1,178,000	456,944
21	\$44,995,677	3,047,457
10	\$60,975,950	196,844
0	\$0	0
2	\$52,350,000	147,998
12	\$113,325,950	344,842
109	\$284,068,155	4,034,745

# of Sales	Sales Volume (\$)	Total SF
39	\$132,955,950	932,876
20	\$34,732,000	2,038,177
14	\$65,985,677	276,998
14	\$15,377,099	124,194
11	\$14,110,000	87,861
11	\$20,907,429	574,639
109	\$284,068,155	4,034,745

Change (Apr 2023 vs Apr 2022)				
# of Sales	%Chg	Sales Volume (\$)	%Chg	Total SF
-1	-12.5%	(\$154,513,500)	-91.6%	(215,823)
-4	-57.1%	(\$1,061,680)	-9.8%	24,043
-3	-42.9%	(\$10,185,000)	-83.2%	(43,715)
0	0.0%	\$4,160,722	135.6%	19,049
1	50.0%	(\$10,580,000)	-89.7%	(18,666)
-3	-75.0%	(\$2,464,719)	-83.8%	(18,122)
-10	-31.3%	(\$174,644,177)	-83.3%	(253,234)
-10	-55.6%	(\$99,741,174)	-87.3%	(421,893)
-5	-55.6%	(\$34,874,000)	-85.6%	(285,921)
-2	-28.6%	(\$10,145,000)	-72.5%	(29,041)
0	0.0%	(\$13,930,437)	-73.1%	(45,485)
1	33.3%	(\$30,620,000)	-92.4%	(115,603)
-1	-20.0%	(\$16,191,576)	-73.2%	(68,877)
-17	-34.7%	(\$205,502,187)	-84.4%	(966,820)
-13	-72.2%	(\$167,339,876)	-91.3%	(536,781)
-2	-25.0%	(\$50,720,136)	-85.3%	(159,530)
-7	-87.5%	(\$32,637,515)	-92.9%	(218,217)
0	0.0%	(\$1,211,201)	-36.8%	(12,944)
4	0.0%	\$10,360,000	0.0%	52,537
3	300.0%	\$12,411,429	1379.0%	100,350
-15	-40.5%	(\$229,137,299)	-81.2%	(774,585)
-12	-57.1%	(\$241,287,300)	-89.9%	(3,428,172)
1	16.7%	(\$2,322,124)	-18.2%	(4,871,750)
-14	-87.5%	(\$45,107,194)	-89.6%	(16,985,786)
0	0.0%	\$410,000	79.6%	(182,081)
-2	-100.0%	(\$3,000,000)	-100.0%	(999,266)
1	100.0%	\$496,019	72.7%	(1,198,336)
-26	-55.3%	(\$290,810,599)	-86.6%	(27,665,391)
-7	-41.2%	(\$213,681,050)	-77.8%	(622,006)
-7	-100.0%	(\$132,515,767)	-100.0%	(353,781)
-6	-75.0%	(\$102,685,450)	-66.2%	(383,734)
-20	-62.5%	(\$448,882,267)	-79.8%	(1,359,521)
-88	-44.7%	(\$1,348,976,529)	-82.6%	(31,019,551)

# of Sales	% Chg	Sales Volume (\$)	% Chg	Total SF
-43	-52.4%	(\$876,562,900)	-86.8%	(5,224,675)
-17	-45.9%	(\$221,493,707)	-86.4%	(5,646,939)
-32	-69.6%	(\$200,760,159)	-75.3%	(17,660,493)
0	0.0%	(\$10,570,916)	-40.7%	(221,461)
4	57.1%	(\$33,840,000)	-70.6%	(1,080,998)
0	0.0%	(\$5,748,847)	-21.6%	(1,184,985)
-88	-44.7%	(\$1,348,976,529)	-82.6%	(31,019,551)

#### CBA COMMERCIAL BROKER

**County Totals:** 

Snohomish

Pierce

Kitsap

Spokane

Thurston

**Grand Totals** 

## CBA Researched CMA Sales Comparison by Asset Class and County: May 2023 vs May 2022

May 2023 # of Sales Sales Volume (\$)

Total SF

COMMERCIAL BROKERS A S S O C I A T I O N	May 2022		
Asset Class	# of Sales	Sales Volume (\$)	Total SF
Office			
King County	16	\$852,462,890	1,012,360
Snohomish County	4	\$9,620,000	30,809
Pierce County	7	\$8,132,000	52,733
Spokane County	2	\$10,185,000	120,654
Kitsap County	1	\$558,000	2,032
Thurston County	3	\$2,017,000	14,732
Totals:	33	\$882,974,890	1,233,320
Notable Sales:		Madison Centre	e, Seattle: \$730m
Retail			
King County	20	\$102,794,570	296,774
Snohomish County	13	\$46,858,000	187,326
Pierce County	12	\$33,108,880	221,974
Spokane County	8	\$7,140,000	30,801
Kitsap County	7	\$13,235,000	60,486
Thurston County	3	\$6,977,750	40,658
Totals:	63	\$210,114,200	838,019
Industrial/High Tech Flex			
King County	9	\$165,410,000	1,403,572
Snohomish County	6	\$34,520,000	192,561
Pierce County	1	\$6,850,000	37,992
Spokane County	2	\$22,250,000	47,680
Kitsap County	0	\$0	0
Thurston County	0	\$0	0
Totals:	18	\$229,030,000	1,681,805
Land			
King County	10	\$50,410,000	1,318,126
Snohomish County	12	\$62,625,000	3,666,445
Pierce County	8	\$17,186,093	2,651,933
Spokane County	3	\$3,300,000	1,907,057
Kitsap County	0	\$0	0
Thurston County	2	\$4,430,000	916,502
Totals:	35	\$137,951,093	10,460,063
Multifamily			
King County	22	\$335,900,000	655,986
Snohomish County	7	\$226,450,500	629,477
Pierce County	3	\$18,610,000	72,152
Totals:	32	\$580,960,500	1,357,615
Notable Sales:	Olin Fields, Everett: \$120m		
Grand Totals:	181	\$2,041,030,683	15,570,822

# of Sales

77

42

31

181

Sales Volume (\$)

\$1,506,977,460

\$83,886,973

\$13,793,000

\$13,424,750

\$380,073,500 4,706,618

\$42,875,000 2,106,192

\$2,041,030,683 15,570,822

**Total SF** 

4,686,818

3,036,784

62,518

8 \$43,113,240 100,218 3 \$2,980,000 31,113 4 \$11,939,676 75,967 2 \$1,460,000 7,193 2 \$930,000 6,608 25 \$67,057,916 257,795  12 \$27,805,000 58,471 9 \$11,869,300 45,150 10 \$15,965,000 95,740 7 \$9,825,000 39,368 6 \$3,974,000 25,556 4 \$7,132,000 25,952 48 \$76,570,300 290,237  3 \$19,495,000 164,129 1 \$850,000 2,992 9 \$37,234,500 171,639 7 \$14,386,750 207,198 0 \$0 0 1 \$710,000 6,776 21 \$72,676,250 552,734  10 \$29,380,000 662,112 6 \$8,970,000 2,813,976 11 \$14,778,291 4,714,499 1 \$864,628 28,750 1 \$775,000 217,800 2 \$3,132,308 1,193,980 31 \$57,900,227 9,631,117  14 \$99,426,000 310,261 4 \$76,915,000 229,073 5 \$67,950,000 259,694 23 \$244,291,000 799,028	6	\$6,635,000	36,696
4 \$11,939,676 75,967 2 \$1,460,000 7,193 2 \$930,000 6,608 25 \$67,057,916 257,795  12 \$27,805,000 58,471 9 \$11,869,300 45,150 10 \$15,965,000 95,740 7 \$9,825,000 39,368 6 \$3,974,000 25,556 4 \$7,132,000 25,952 48 \$76,570,300 290,237  3 \$19,495,000 164,129 1 \$850,000 2,992 9 \$37,234,500 171,639 7 \$14,386,750 207,198 0 \$0 0 1 \$710,000 6,776 21 \$72,676,250 552,734  10 \$29,380,000 662,112 6 \$8,970,000 2,813,976 11 \$14,778,291 4,714,499 1 \$864,628 28,750 1 \$775,000 217,800 2 \$3,132,308 1,193,980 31 \$57,900,227 9,631,117  14 \$99,426,000 310,261 4 \$76,915,000 229,073 5 \$67,950,000 259,694 23 \$244,291,000 799,028	8	\$43,113,240	100,218
2 \$1,460,000 7,193 2 \$930,000 6,608 25 \$67,057,916 257,795  12 \$27,805,000 58,471 9 \$11,869,300 45,150 10 \$15,965,000 95,740 7 \$9,825,000 39,368 6 \$3,974,000 25,556 4 \$7,132,000 25,952 48 \$76,570,300 290,237  3 \$19,495,000 164,129 1 \$850,000 2,992 9 \$37,234,500 171,639 7 \$14,386,750 207,198 0 \$0 0 1 \$710,000 6,776 21 \$72,676,250 552,734  10 \$29,380,000 662,112 6 \$8,970,000 2,813,976 11 \$14,778,291 4,714,499 1 \$864,628 28,750 1 \$775,000 217,800 2 \$3,132,308 1,193,980 31 \$57,900,227 9,631,117  14 \$99,426,000 310,261 4 \$76,915,000 229,073 5 \$67,950,000 259,694 23 \$244,291,000 799,028	3	\$2,980,000	31,113
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12 \$27,805,000 58,471 9 \$11,869,300 45,150 10 \$15,965,000 95,740 7 \$9,825,000 39,368 6 \$3,974,000 25,556 4 \$7,132,000 25,952 48 \$76,570,300 290,237  3 \$19,495,000 164,129 1 \$850,000 2,992 9 \$37,234,500 171,639 7 \$14,386,750 207,198 0 \$0 0 1 \$710,000 6,776 21 \$72,676,250 552,734  10 \$29,380,000 662,112 6 \$8,970,000 2,813,976 11 \$14,778,291 4,714,499 1 \$864,628 28,750 1 \$775,000 217,800 2 \$3,132,308 1,193,980 31 \$57,900,227 9,631,117  14 \$99,426,000 310,261 4 \$76,915,000 229,073 5 \$67,950,000 259,694 23 \$244,291,000 799,028	2	\$930,000	6,608
9 \$11,869,300 45,150 10 \$15,965,000 95,740 7 \$9,825,000 39,368 6 \$3,974,000 25,556 4 \$7,132,000 25,952 48 \$76,570,300 290,237  3 \$19,495,000 164,129 1 \$850,000 2,992 9 \$37,234,500 171,639 7 \$14,386,750 207,198 0 \$0 0 1 \$710,000 6,776 21 \$72,676,250 552,734  10 \$29,380,000 662,112 6 \$8,970,000 2,813,976 11 \$14,778,291 4,714,499 1 \$864,628 28,750 1 \$775,000 217,800 2 \$3,132,308 1,193,980 31 \$57,900,227 9,631,117  14 \$99,426,000 310,261 4 \$76,915,000 229,073 5 \$67,950,000 259,694 23 \$244,291,000 799,028	25	\$67,057,916	257,795
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6 \$8,970,000 2,813,976 11 \$14,778,291 4,714,499 1 \$864,628 28,750 1 \$775,000 217,800 2 \$3,132,308 1,193,980 31 \$57,900,227 9,631,117  14 \$99,426,000 310,261 4 \$76,915,000 229,073 5 \$67,950,000 259,694 23 \$244,291,000 799,028			
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31 \$57,900,227 9,631,117  14 \$99,426,000 310,261  4 \$76,915,000 229,073  5 \$67,950,000 259,694  23 \$244,291,000 799,028	1	\$775,000	217,800
14 \$99,426,000 310,261 4 \$76,915,000 229,073 5 \$67,950,000 259,694 23 \$244,291,000 799,028	2	\$3,132,308	1,193,980
4 \$76,915,000 229,073 5 \$67,950,000 259,694 23 \$244,291,000 799,028	31	\$57,900,227	9,631,117
4 \$76,915,000 229,073 5 \$67,950,000 259,694 23 \$244,291,000 799,028			
5 \$67,950,000 259,694 <b>23 \$244,291,000 799,028</b>	14	\$99,426,000	310,261
23 \$244,291,000 799,028	4	\$76,915,000	229,073
	5	\$67,950,000	259,694
148 \$518,495,693 11,530,911	23	\$244,291,000	799,028
	148	\$518,495,693	11,530,911
			, , , , , , , , ,

148	\$518,495,693	11,530,911
# of Sales	Sales Volume (\$)	Total SF
45	\$182,741,000	1,231,669
28	\$141,717,540	3,191,409
38	\$138,907,791	5,272,685
19	\$37,016,054	351,283
9	\$6,209,000	250,549
9	\$11,904,308	1,233,316
148	\$518,495,693	11,530,911

Change (May 2023 vs May 2022)				
# of Sales	%Chg	Sales Volume (\$)	%Chg	Total SF
-10	-62.5%	(\$845,827,890)	-99.2%	(975,664)
4	100.0%	\$33,493,240	348.2%	69,409
-4	-57.1%	(\$5,152,000)	-63.4%	(21,620)
2	100.0%	\$1,754,676	17.2%	(44,687)
1	100.0%	\$902,000	161.6%	5,161
-1	-33.3%	(\$1,087,000)	-53.9%	(8,124)
-8	-24.2%	(\$815,916,974)	-92.4%	(975,525)
-8	-40.0%	(\$74,989,570)	-73.0%	(238,303)
-4	-30.8%	(\$34,988,700)	-74.7%	(142,176)
-2	-16.7%	(\$17,143,880)	-51.8%	(126,234)
-1	-12.5%	\$2,685,000	37.6%	8,567
-1	-14.3%	(\$9,261,000)	-70.0%	(34,930)
1	33.3%	\$154,250	2.2%	(14,706)
-15	-23.8%	(\$133,543,900)	-63.6%	(547,782)
-6	-66.7%	(\$145,915,000)	-88.2%	(1,239,443)
-5	-83.3%	(\$33,670,000)	-97.5%	(189,569)
8	800.0%	\$30,384,500	443.6%	133,647
5	250.0%	(\$7,863,250)	-35.3%	159,518
0	0.0%	\$0	0.0%	-
1	N/A	\$710,000	N/A	6,776
3	16.7%	(\$156,353,750)	-68.3%	(1,129,071)
0	0.0%	(\$21,030,000)	-41.7%	(656,014)
-6	-50.0%	(\$53,655,000)	-85.7%	(852,469)
3	37.5%	(\$2,407,802)	-14.0%	2,062,566
-2	-66.7%	(\$2,435,372)	-73.8%	(1,878,307)
1	0.0%	\$775,000	N/A	217,800
0	0.0%	(\$1,297,692)	-29.3%	277,478
-4	-11.4%	(\$80,050,866)	-58.0%	(828,946)
-8	-36.4%	(\$236,474,000)	-70.4%	(345,725)
-3	-42.9%	(\$149,535,500)	-66.0%	(400,404)
2	66.7%	\$49,340,000	265.1%	187,542
-9	-28.1%	(\$336,669,500)	-58.0%	(558,587)
-33	-18.2%	(\$1,522,534,990)	-74.6%	(4,039,911)

# of Sales	% Chg	Sales Volume (\$)	% Chg	Total SF
-32	-41.6%	(\$1,324,236,460)	-87.9%	(3,455,149)
-14	-33.3%	(\$238,355,960)	-62.7%	(1,515,209)
7	22.6%	\$55,020,818	65.6%	2,235,901
4	26.7%	(\$5,858,946)	-13.7%	(1,754,909)
1	12.5%	(\$7,584,000)	-55.0%	188,031
1	12.5%	(\$1,520,442)	-11.3%	261,424
-33	-18.2%	(\$1,522,534,990)	-74.6%	(4,039,911)



## CBA Researched CMA Sales Comparison by Asset Class and County: June 2023 vs June 2022

		June 2022	
Asset Class	# of Sales	Sales Volume (\$)	Total SF
Office			
King County	11	\$109,589,000	165,530
Snohomish County	5	\$12,937,000	62,914
Pierce County	3	\$3,949,000	14,647
Spokane County	1	\$950,000	9,028
Kitsap County	3	\$2,902,000	19,090
Thurston County	1	\$793,000	4,000
Totals:	24	\$131,120,000	<b>275,20</b> 9
Retail			
King County	21	\$100,690,565	190,694
Snohomish County	7	\$49,834,500	186,023
Pierce County	12	\$20,288,719	40,547
Spokane County	2	\$9,540,000	53,090
Kitsap County	8	\$17,877,000	127,509
Thurston County	2	\$12,376,064	54,686
Totals:	52	\$210,606,848	652,549
Industrial/High Tech Flex			
King County	11	\$70,933,467	225,609
Snohomish County	7	\$61,835,000	343,579
Pierce County	5	\$13,258,059	56,350
Spokane County	4	\$13,200,000	116,453
Kitsap County	0	\$0	C
Thurston County	1	\$1,899,846	2,800
Totals:	28	\$161,126,372	744,791
Notable Sales:			
Land			
King County	20	\$121,130,000	1,358,201
Snohomish County	9	\$47,241,478	16,981,866
Pierce County	3	\$6,431,431	234,788
Spokane County	3	\$2,648,124	1,375,625
Kitsap County	0	\$0	0
Thurston County	1	\$910,000	21,780
Totals:	36	\$178,361,033	19,972,260
Multifamily			
King County	28	\$499,711,700	846,050
Snohomish County	1	\$650,000	2,328
Pierce County	5	\$40,225,000	170,330
Totals:	34	\$540,586,700	1,018,708
Notable Sales:	Ove	erlook at Lakemont, Belle	evue: \$204.25m
Grand Totals:	174	\$1,221,800,953	22,663,517

County Totals:	# of Sales	Sales Volume (\$)	Total SF
King	91	\$902,054,732	2,786,084
Snohomish	29	\$172,497,978	17,576,710
Pierce	28	\$84,152,209	516,662
Spokane	10	\$26,338,124	1,554,196
Kitsap	11	\$20,779,000	146,599
Thurston	5	\$15,978,910	83,266
Grand Totals	174	\$1,221,800,953	22,663,517

June 2023				
# of Sales Sales Volume (\$) Total Si				
7	\$35,521,537	162,574		
4	\$9,113,000	27,655		
7	\$9,957,431	46,808		
6	\$12,334,326	102,180		
2	\$3,120,000	11,260		
0	\$0	0		
26	\$70,046,294	350,477		
13	\$54,890,686	91,497		
13	\$45,060,320	120,587		
9	\$51,116,305	185,980		
7	\$10,532,500	69,057		
4	\$4,995,000	15,273		
5	\$4,707,059	20,343		
51	\$171,301,870	502,737		
10	\$22,147,500	164,921		
2	\$10,950,000	63,680		
8	\$49,061,399	179,289		
3	\$17,262,262	36,383		
1	\$725,000	4,800		
2	\$132,979,000	721,298		
26	\$233,125,161	1,170,371		
	Lacey I-5 Logistics Ctr, L	acey: \$132.1m		
8	\$40,833,728	1,528,956		
7	\$18,450,580	1,552,914		
6	\$19,411,800	3,805,402		
2	\$980,000	158,994		
1	\$558,000	82,328		
1	\$2,800,000	132,858		
25	\$83,034,108	7,261,452		
20	\$308,350,000	722,553		
0	\$0	0		
1	\$3,200,000	10,404		
21	\$311,550,000	732,957		
	Lakes Apts, Be	ellevue: \$103m		
149	\$869,057,433	10,017,994		

# of Sales	Sales Volume (\$)	Total SF
58	\$461,743,451	2,670,501
26	\$83,573,900	1,764,836
31	\$132,746,935	4,227,883
18	\$41,109,088	366,614
8	\$9,398,000	113,661
8	\$140,486,059	874,499
149	\$869,057,433	10,017,994

	Change (June 2023 vs June 2022)				
# of Sales	%Chg	Sales Volume (\$)	%Chg	Total SF	
-4	-36.4%	(\$74,067,463)	-67.6%	(2,956)	
-1	-20.0%	(\$3,824,000)	-29.6%	(35,259)	
4	133.3%	\$6,008,431	152.2%	32,161	
5	500.0%	\$11,384,326	1198.4%	93,152	
-1	-33.3%	\$218,000	7.5%	(7,830)	
-1	-100.0%	(\$793,000)	-100.0%	(4,000)	
2	8.3%	(\$61,073,706)	-46.6%	75,268	
-8	-38.1%	(\$45,799,879)	-45.5%	(99,197)	
6	85.7%	(\$4,774,180)	-9.6%	(65,436)	
-3	-25.0%	\$30,827,586	151.9%	145,433	
5	250.0%	\$992,500	10.4%	15,967	
-4	-50.0%	(\$12,882,000)	-72.1%	(112,236)	
3	150.0%	(\$7,669,005)	-62.0%	(34,343)	
-1	-1.9%	(\$39,304,978)	-18.7%	(149,812)	
-1	-9.1%	(\$48,785,967)	-68.8%	(60,688)	
-5	-71.4%	(\$50,885,000)	-82.3%	(279,899)	
3	60.0%	\$35,803,340	270.0%	122,939	
-1	-25.0%	\$4,062,262	30.8%	(80,070)	
1	N/A	\$725,000	N/A	4,800	
1	100.0%	\$131,079,154	6899.5%	718,498	
-2	-7.1%	\$71,998,789	44.7%	425,580	
-12	-60.0%	(\$80,296,272)	-66.3%	170,755	
-2	-22.2%	(\$28,790,898)	-60.9%	(15,428,952)	
3	100.0%	\$12,980,369	201.8%	3,570,614	
-1	-33.3%	(\$1,668,124)	-63.0%	(1,216,631)	
1	N/A	\$558,000	N/A	82,328	
0	0.0%	\$1,890,000	207.7%	111,078	
-11	-30.6%	(\$95,326,925)	-53.4%	(12,710,808)	
-8	-28.6%	(\$191,361,700)	-38.3%	(123,497)	
-1	-100.0%	(\$650,000)	-100.0%	(2,328)	
-4	-80.0%	(\$37,025,000)	-92.0%	(159,926)	
-13	-38.2%	(\$229,036,700)	-42.4%	(285,751)	
				_	
-25	-14.4%	(\$352,743,520)	-28.9%	(12,645,523)	

# of Sales	% Chg	Sales Volume (\$)	% Chg	Total SF
-33	-36.3%	(\$440,311,281)	-48.8%	(115,583)
-3	-10.3%	(\$88,924,078)	-51.6%	(15,811,874)
3	10.7%	\$48,594,726	57.7%	3,711,221
8	80.0%	\$14,770,964	56.1%	(1,187,582)
-3	-27.3%	(\$11,381,000)	-54.8%	(32,938)
3	60.0%	\$124,507,149	779.2%	791,233
-25	-14.4%	(\$352,743,520)	-28.9%	(12,645,523)